



FINANCING WIND

NORTH AMERICA

2 - 3 SEPTEMBER 2020

Delegate ebook

IN ASSOCIATION WITH



IN PARTNERSHIP WITH

A WORD
ABOUT WIND 

POWERED BY



TAMARINDO GROUP

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Welcome

GOOD MORNING,

Welcome to Financing Wind North America, our third members' conference in the United States.

In just sixty days, US citizens will vote for their next president. For the wind industry, the choice couldn't be starker.

In the red corner, we have reigning champion Donald Trump. Cheerleader for fossil fuels, would-be destroyer of the Paris climate deal, and the world's most famous Nimby.

Yes, he has presided over 43% growth in US wind capacity, from 75GW at the end of 2015 to over 107GW in the first quarter of 2020. But that is due to the work of his forebears.

And in the blue corner, we have challenger Joe Biden. He's pledged to support renewables in a \$2trn investment plan as a way to drive growth, and would re-join the Paris deal.

To us, the benefits of a Biden presidency for renewables are clear. Wind creates jobs in rural heartlands and can drive US economic recovery from the Covid-19 pandemic.

But that doesn't mean that the US renewables industry will get what it wants.

Yes, Biden is performing well. Yes, Trump has been struggling with Covid-19 and Black Lives Matter. But the incumbent also knows how to make arguments that resonate with voters. This election battle is far from over. No doubt we'll return to this during the event.

Likewise, the Covid-19 pandemic will surely prompt much discussion. Wind has proven to be remarkably resilient so far in 2020, and we want to help keep your businesses on track.

ADAM BARBER,
GROUP MANAGING DIRECTOR, TAMARINDO GROUP

That's why we've taken this event virtual.

We're looking forward to the day we can meet again in person. For now though, we need to use technology. That's why we've built a fully-immersive digital platform, to enable you to meet, network and learn with your industry peers.

And this year's event is bigger and better than its predecessors.

Over two days, you can learn from over 50 industry leaders and hundreds of colleagues in the industry. On day one we'll focus on the biggest issues for the growth of US onshore and offshore wind, and how politicians can either help or hinder this growth. And on day two we'll focus on what the green revolution and climate crisis mean for investment.

Like you, I'm raring to go. The past nine months have been challenging for all of us, but I have faith in your ability to keep our industry thriving. Thank you for attending and, if you have any questions, please do get in touch.

Finally, I'd like to thank our commercial partners and sponsors who have helped make the conference possible. We truly appreciate your support, and our thanks go to the teams at UL, Lockton, Holland & Hart, Jones Day, KeyBank, McDermott Will & Emery, McGuire Woods, Nomura Greentech, Norton Rose Fulbright, Pierce Atwood, Scout Clean Energy, Utopus Insights, Wilmer Hale, GCube, DNV GL, Energy Acuity, Alliant, Principle Power, Afry, Great Bay Renewables, MHI Vestas Offshore, and Stantec.

Enjoy the conference.



With thanks to our 2020 sponsors

HEADLINE SPONSOR



DAY 2 SPONSOR



LEADERSHIP SPONSORS



NETWORKING SPONSOR



HOSPITALITY SPONSORS



PROFILING SPONSORS



SUPPORTING SPONSOR



MEDIA PARTNERS



SEE MORE DETAILS ABOUT OUR SPONSORS ON [PAGE 22](#)

A WORD ABOUT WIND



Join the 6,500-strong A Word About Wind community today

By becoming a member of A Word About Wind, you will gain access to a wide range of opportunities to grow your sales leads and become known as a 'go to' expert.

Find out more about our global community and let us help you grow your business today

MEMBERSHIP@TAMARINDOGROUP.COM
AWORDABOUTWIND.COM/MEMBERSHIP

What to expect from Financing Wind North America

1

You'll learn from the industry's definitive voices

Some of our most significant past speakers include Ray Wood, Bank of America Merrill Lynch; Rob Threlkeld, General Motors; Declan Flanagan, Lincoln Clean Energy; and Jatin Sharma, GCube.

2

You'll make important contacts

Across the two days, we'll support what's happening on stage with a fully-immersive digital platform, which will enable you to meet, network and learn with your industry peers. You'll be able to strengthen existing relationships and make new ones – from wherever you're based.

3

You'll get answers to the industry's most challenging questions

Our editorial team are experts in the wind and finance sectors – so we know exactly how to ask the most relevant questions. And because we only book truly authoritative speakers, you can be sure you'll get valuable answers.



Event Access Levels

FEATURES	LIMITED ACCESS	PREMIUM ACCESS
Create a profile page	✓	✓
Access to live sessions	✓	✓
Take part in live surveys and polls	✓	✓
Full networking experience	✗	✓
Matchmaking functionality	✗	✓
Access to exclusive content	✗	✓
Full access to live event engagement features	Restricted	✓
On-demand access to content post-event	✗	✓

All A Word About Wind members automatically receive premium access.
If you have limited access but wish to upgrade contact our membership team
membership@tamarindogroup.com

Agenda

Financing Wind North America will feature over 50 industry leaders across 2 days. Content begins at 09:00 (ET) each day and closes, following networking, at 13:30 (ET).

WEDNESDAY, SEPTEMBER 2ND

DAY 1 THEME: POWER & POLITICS

The first day of Financing Wind North America will look at the biggest issues around the growth of US onshore and offshore wind, and the impact of politicians. Speakers will discuss the end of the PTC, transmission traumas, US offshore wind, and more.

THURSDAY, SEPTEMBER 3RD

DAY 2 THEME: THE GREEN REVOLUTION

The second day of Financing Wind North America will look at how companies in the wind sector can negotiate various aspects of the climate crisis and growing demand for green energy. Speakers will discuss PPAs, the climate crisis, net zero, and more.

TOP TIPS

- Watch the livestream via 'Watch Live' on the home page of our virtual event platform
- The best way to watch the breakout sessions is via the Agenda. Here you will be able to ask questions and find out more about the speakers.

Types of Sessions

Once logged into our virtual platform you will be able to view the agenda for both days of the event. You can bookmark sessions you don't want to miss, add important sessions to your own calendar and filter by session type.



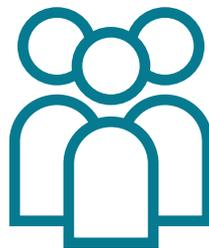
KEYNOTE MESSAGES

Important welcome messages from our main sponsors



LIGHTNING TALKS

Lightning fast presentations from industry experts followed by time for Q&A from the audience



PANEL DISCUSSIONS

Industry experts debating the latest issues in detail. Expect 30 minutes of panel debate followed by 15 minutes of Q&A

About the Event

ACCESS TO OUR VIRTUAL PLATFORM

You will have received an email with instructions on how to access the web app for our virtual event platform. It's as simple as a few quick clicks!

TOP TIPS

- Bookmark the web browser when you first access the platform so you can find it easily next time
- SpotMe, our virtual platform, is optimised for Google Chrome. Please make sure you are using this browser

DIDN'T RECEIVE AN EMAIL?

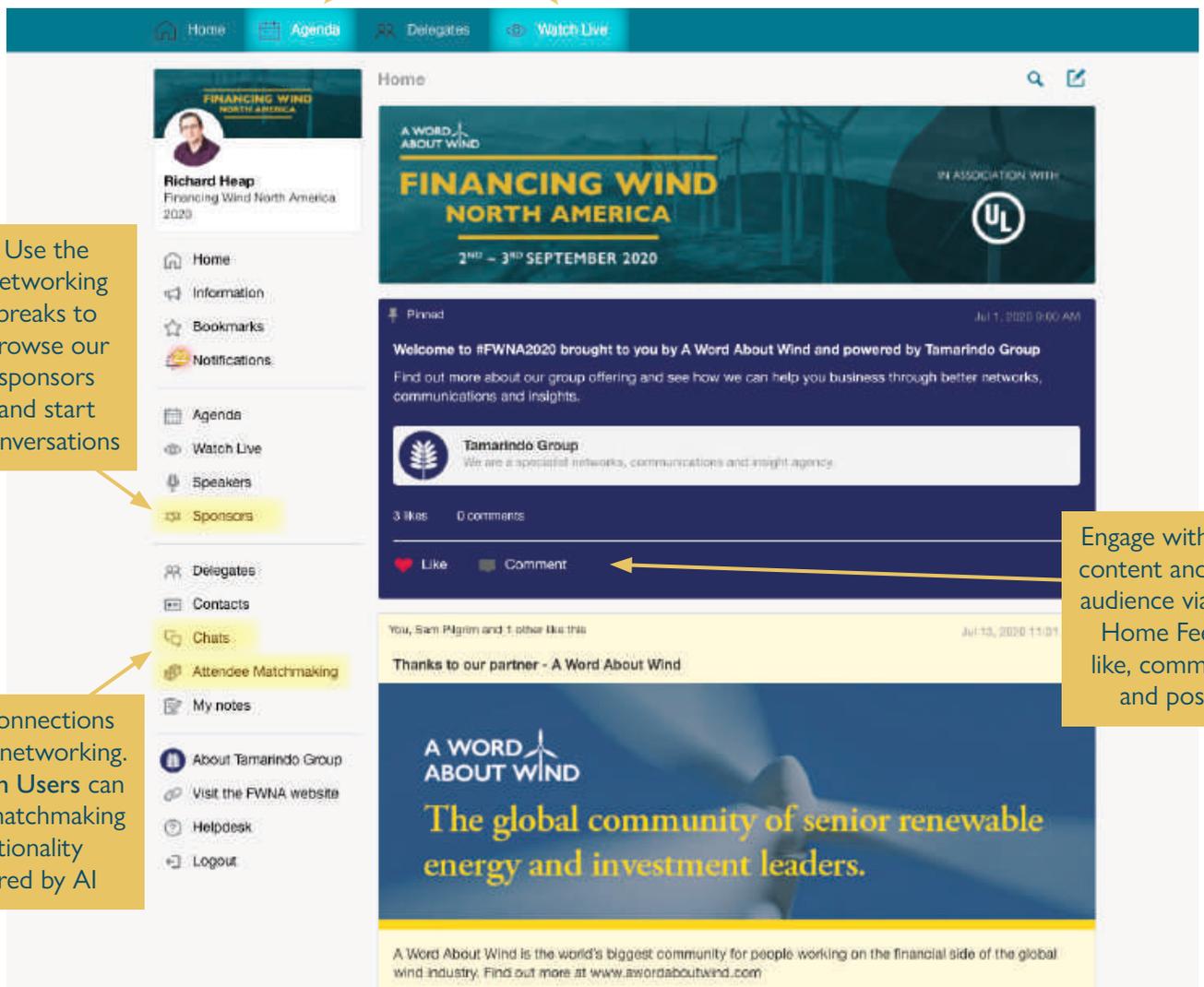
If you have any difficulties accessing our virtual platform, please email events@tamarindogroup.com

Attendee Experience

INTRODUCING THE PLATFORM

When you arrive, you'll see the **Home Feed**. This is where you'll be able to access information about the latest sessions, and find out the hot topics for discussion. You'll also be able to like and comment on posts.

Use the agenda to navigate to sessions or jump straight into 'Watch Live'



Note: **Limited Users** will see some different menu options due to restricted functionality

UPDATE YOUR PROFILE

Having a comprehensive profile could make all the difference to the quality of the connections you make at Financing Wind North America

Once logged in to the web browser you can edit your profile by clicking your name in the top left hand corner

Here you can add your details and don't forget to click on the grey circle at the top above your name to add in your headshot

To edit your profile click on your name

To save time connect via LinkedIn where prompted to import your details

Make changes to your profile by editing the fields. Don't forget to Save!

Home | Agenda | Delegates | Watch Live

My Profile

Richard Heap
Financing Wind North America 2020

Home
Information
Bookmarks
Notifications

Agenda
Watch Live
Speakers
Sponsors

Delegates
Contacts
Chats
Attendee Matchmaking
My notes

About Tamarindo Group
Visit the FWNA website
Helpdesk
Logout

Richard Heap

View profile | Privacy & Legal

Add LinkedIn to your profile to import your contact details. **Connect**

Position
Editor-in-Chief

Organisation
Tamarindo Group

LinkedIn profile URL
<https://www.linkedin.com/in/richheap/>

City
Oxford

Region
Type here...

Biography
<p>Richard has spent his whole working life in business journalism, focusing on sectors including energy, property and technology. His previous roles include assistant editor at award-winning magazine Property Week; and research manager at Sunday Times Fast Track. He joined A Word About Wind in early 2014, and focuses on delivering vital financial news, insight and analysis.</p>

Save

AGENDA

View the agenda from the menu and filter by type of sessions

Click into each session to view more detail on speakers, moderators and session content

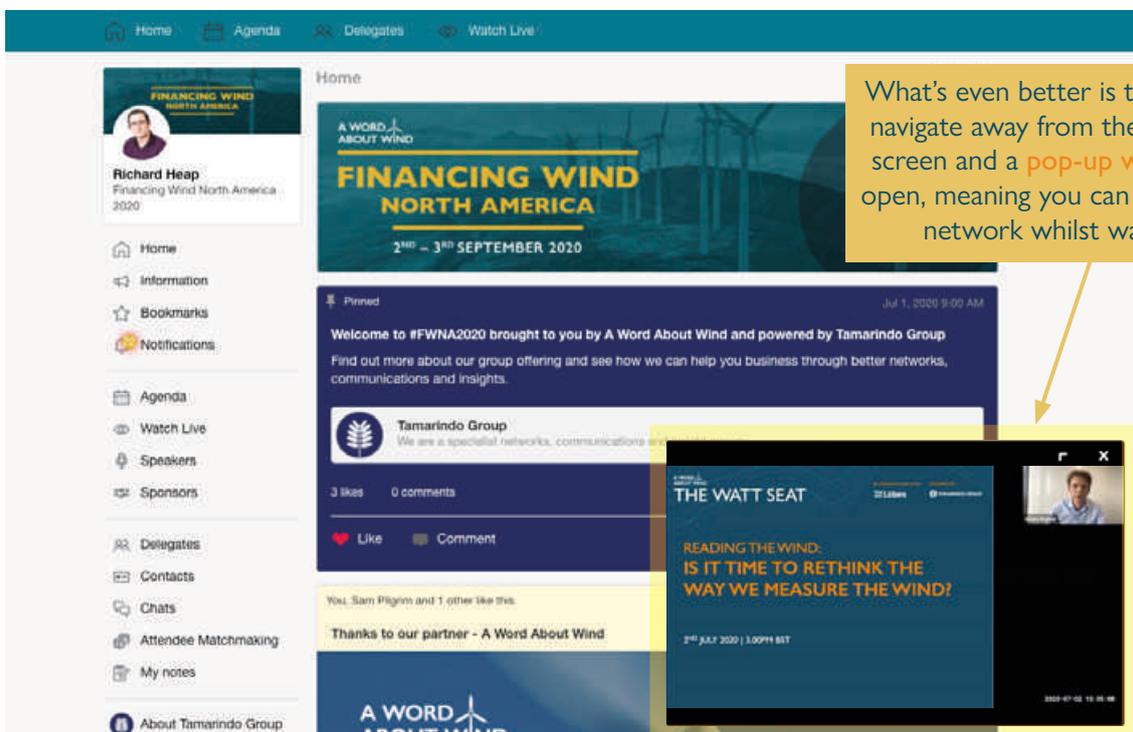
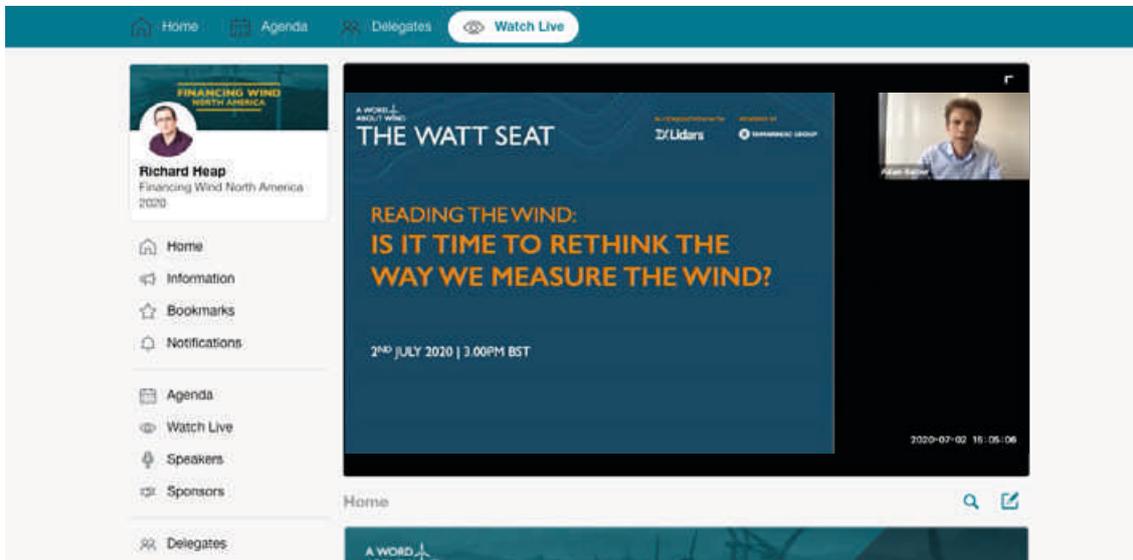
The screenshot shows the event agenda interface. At the top, there are navigation tabs: Home, Agenda (selected), Delegates, and Watch Live. Below the navigation is a sidebar menu with options: Home, Information, Bookmarks, Notifications, Agenda (selected), Watch Live, Speakers, Sponsors, and Delegates. The main content area displays a calendar grid for the week of September 27-30. The agenda items listed are: 9:00 AM Organiser's Welcome (Keynote Message), 9:10 AM Headline Sponsor's Welcome UL (Keynote Message), 9:20 AM Post - 2020 Vision and COVID-19: Where now for US wind? (Panel Discussion), 10:05 AM Networking Break, sponsored by McDermott Will & Emery (General Live), and 10:35 AM Offshore Gold Rush: How big and how fast? (Panel Discussion). On the right side, there is a search bar, a Bookmarks section with a checkbox for 'Bookmarked sessions', and a Tags section with buttons for 'Keynote Message', 'Lightning Talk', 'Networking', 'Panel Discussion', and 'Sponsor Booths'. An 'Apply filters' button is located at the bottom of the tags section. A yellow callout box with an arrow points to the 'Apply filters' button, containing the text 'Filter by type of sessions'.

The screenshot shows the details for the session 'Offshore Gold Rush: How big and how fast?' on September 2nd, from 10:35 AM to 11:20 AM. The session is a 'Panel Discussion'. Below the session title, there are three icons: a star for 'Bookmark', a notepad for 'My Notes', and a calendar for 'Save'. A yellow callout box with an arrow points to the 'Bookmark' icon, containing the text 'Use the bookmarking feature to make sure you don't miss key sessions'. Another yellow callout box with an arrow points to the 'Save' icon, containing the text 'There is also the option to save sessions to your own calendar'. The session description states: '30 min. panel discussion | 15 min. Q&A. This session will look at the growth and financing of US east coast offshore wind:'. Below the description is a list of bullet points: 'How realistic are the forecasts of fast expansion of offshore wind?', 'Will federal government hinder the growth of this new industry?', 'What does Vineyard Wind tell us about offshore wind's prospects?', 'What funding solutions will take new schemes to financial close?', and 'What lessons are there from Europe and are they being learned?'. The 'Speakers' section lists 'Christos Kolliatas' (Global Director, Offshore Wind, Renewable Energy, ILL, Speaker) and 'Martin Neubert'.

WATCHING LIVE SESSIONS

You can watch conference sessions via the agenda or directly via the home feed by clicking on [Watch Live](#).

Don't forget to ask our panelists questions, there will be plenty of time for Q&A



NETWORKING OPTIONS

Our **Premium Users** have access to unlimited networking opportunities. Reach out to sponsors, speakers and other delegates via **Chat**.

Limited Users can request to chat to Sponsors via the **chat request forms** located on each sponsor page. Whilst you won't be able to initiate conversations with speakers and delegates look out for notifications from them. Once they approach you, you can join in the conversation via your inbox.

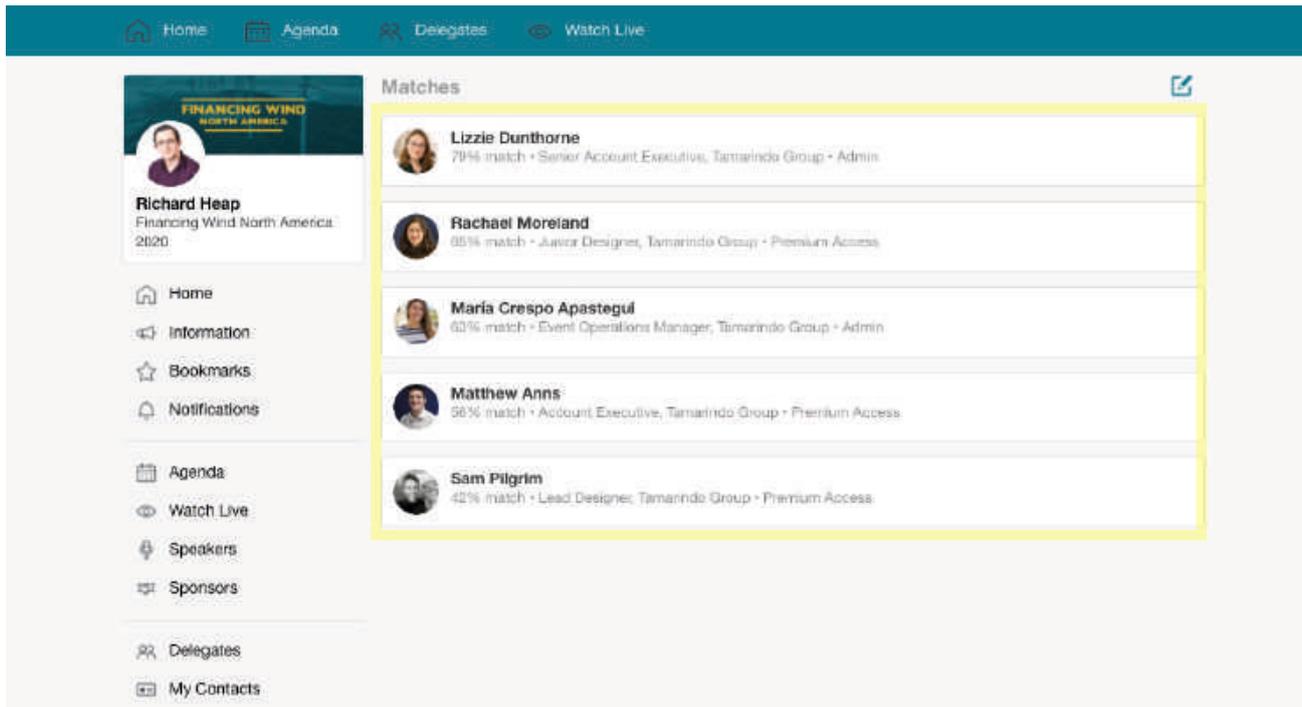
The screenshot shows a user interface for a 'Sponsor engagement - Limited User'. At the top, there is a navigation bar with 'Home', 'Agenda', 'Delegates', and 'Watch Live'. Below this, on the left, is a profile card for 'Richard Heap' from 'Financing Wind North America 2020'. The main content area is highlighted with a yellow border and contains a 'Sponsor Chat Request (UL)' form with the instruction 'Send a message to a sponsor representative'. Below the form is an 'About UL' section with text describing UL as a trusted independent advisory, testing, inspection and certification body for a broad range of industries, and mentioning their 35 years of experience.

The **Connect** option located in the profiles of all delegates sends a notification to that person that you wish to connect. Once they accept, you'll find all your connections listed under **My Contacts**.

The screenshot shows a profile page for 'Liza Roure', a Senior Sales Executive at Tamarindo Group. The page features a navigation bar at the top with 'Home', 'Agenda', 'Delegates', and 'Watch Live'. On the left is a profile card for 'Richard Heap'. The main profile area for Liza Roure includes a circular profile picture, her name, title, and role. Below this are two buttons: 'My Notes' and 'Connect'. A 'Biography' section follows, starting with 'Liza relocated to Oxford, UK from New York City in 2018. Her background is in business development, marketing, and events, and includes financial, energy, and legal industry media and publishing. Her passions...

ATTENDEE MATCHMAKING

All **Premium Users** have access to **Attendee Matchmaking** – answer a few quick questions and, powered by AI, our platform will recommend similar profiles. The more people join the platform the more matches will be come available so keep checking back!



The screenshot displays the 'Attendee Matchmaking' interface. At the top, there is a navigation bar with 'Home', 'Agenda', 'Delegates', and 'Watch Live'. Below this, the user profile for 'Richard Heap' is shown, including a photo and the event title 'FINANCING WIND NORTH AMERICA 2020'. To the right, a 'Matches' section lists five recommended profiles, each with a match percentage and role: Lizzie Dunthorne (79% match, Senior Account Executive), Rachael Moreland (85% match, Junior Designer), Maria Crespo Apastegui (63% match, Event Operations Manager), Matthew Anns (56% match, Account Executive), and Sam Pilgrim (42% match, Lead Designer). A yellow box highlights the 'Matches' section.

TOP TIP

- Don't forget our **Home Feed** is the perfect place to engage and be seen. Like, comment and post!

VISIT SPONSOR BOOTHS

The **Sponsors** section shows all the companies that have supported this event, including headline sponsor UL. All our sponsors are industry experts.

Reach out to chat to them during networking breaks and take the time to read the materials posted to their individual pages.

The image displays two screenshots of a web application interface. The top screenshot shows a sidebar on the left with a user profile for Richard Heap and a main content area for a 'Supporting Sponsor' booth. The booth features the logo for 'A WORD ABOUT WIND' and a list of actions: 'Bookmark' and 'My Notes'. Below this, an 'Open Video Room' section is highlighted with a yellow border, containing a 'Join AWAW's Room' button. A yellow callout box with an arrow points to this button. The bottom screenshot shows the same interface but with the 'Join AWAW's Room' page open. The 'Open Video Room' button is now highlighted in green, and the callout box's arrow points to it.

If you're looking for a more personal experience sponsors will be available via **live video chat rooms** during the networking breaks. Jump in a room and join the conversation!

TOP TIP

- To exit a live video chat room either navigate away from the sponsor booth or maximise the window to reveal the 'X' to exit the call

HELPDESK

View our event FAQs via the [Helpdesk](#) page found in the side menu

Can't find the answer you were looking for, don't worry! Fill out the help request form and a member of the team will get back to you

You'll also find helpful event news in the Information page, found in the side menu

STAY ORGANISED

We want you to get the most you can from Financing Wind North America and so we recommend you use our platform to help you stay organised

- Watch out for [notifications](#) of new contacts or connection requests
- Add [notes](#) to sessions or delegates so you don't forget a thing. You can download all your notes post event
- Keep making those connections and don't forget to [download your contacts](#) post event

GET INVOLVED ON SOCIAL MEDIA

Follow our social accounts:

[@TamarindoComms](#)

[@awordaboutwind](#)

Include the event hashtag in your posts: [#FinancingWind](#)

Post Event... What to expect



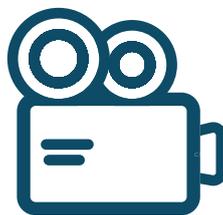
ON DEMAND

The content from both conference days will be available on demand to our Premium audience via the SpotMe platform.



FEEDBACK

This is the first Financing Wind conference that we're making available online, so your feedback is more important than ever to us. Please look out for our post event survey and share your thoughts with us.



HIGHLIGHTS

We've been filming behind the scenes and can't wait to share with you the making of Financing Wind North America.



TAMARINDO GROUP

We are a specialist networks,
communications and insight agency.

Our group of companies and events span the space



INFO@TAMARINDOGROUP.COM
TAMARINDOGROUP.COM



Consulting services for North America's energy transition

AFRY is an international consulting and engineering company delivering services to energy, forest and bio-based industries underpinned by deep sector expertise. Our **energy consulting practice** is a leading provider of strategic, commercial, regulatory and policy advice in the Americas, Europe and Asia to clients across all areas of the global energy transition.

AFRY's leading global energy market advisory position

Over the past 12 years, AFRY experts have valued **~310 GW** of electricity generation capacity across the globe with a combined value of **>\$465bn**. In North America, this includes >30 GW of renewable, thermal and DER assets including buy-side and sell-side M&A transactions.

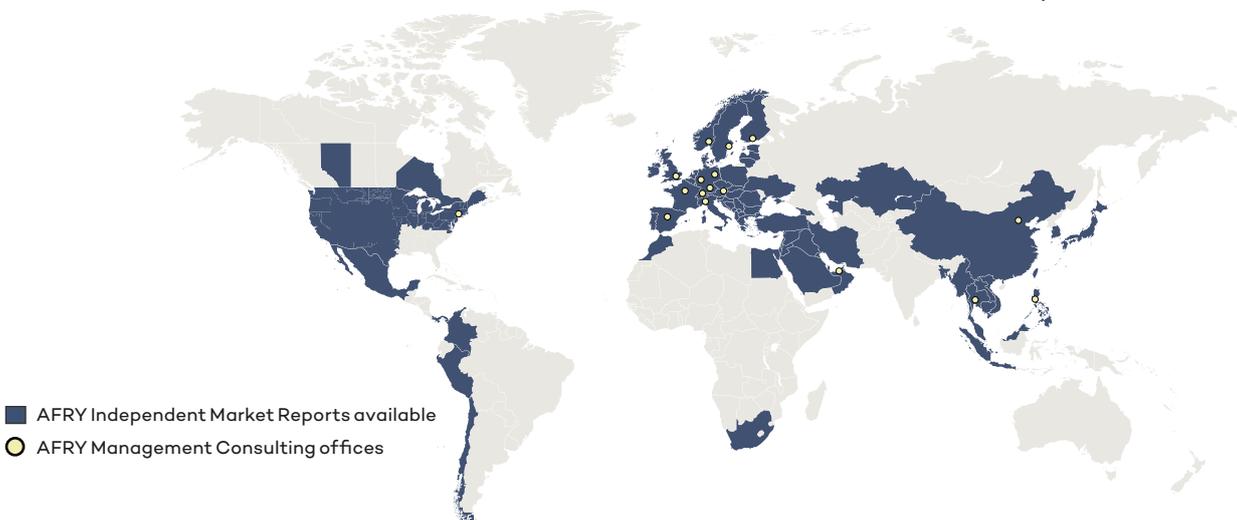
Expanding services to meet client needs in North America

Having provided engineering services in North America for more than 20 years, AFRY has been progressively rolling out energy market analysis and market design services in North America since 2015 to meet the needs of our global client base as the energy transition accelerates worldwide. This includes expanding our uniquely detailed power market modelling and asset valuation capability in regional markets in North America, and a range of Latin American countries.

Underpinned by our unique modelling platform, BID3

BID3 is AFRY's in-house developed power market model, providing 25 year simulation of major power market metrics on an hourly basis. BID3 is the perfect tool to assess the **market value of power assets** under a range of scenarios, taking into account fuel prices and operational constraints and outputting key metrics such as market revenue, load factor, fuel and CO2 costs and starts. BID3 sets a **new standard in market modelling and risk analysis** by including multiple commodity-price, technology and weather-driven futures at its core.

A **unique weather-driven approach** includes sophisticated treatment of hydro in-flow and dispatch, temperature linked demand profiles and a detailed description of intermittent renewable sources. Future hourly generation is driven by highly granular multi-year data sets of historical wind speed and solar irradiance data overlaid on an expanding portfolio of onshore, offshore and solar assets. This delivers realistic hourly dispatch and revenues at an **asset specific level** for both renewables and thermal across the BID3 footprint.



- AFRY Independent Market Reports available
- AFRY Management Consulting offices



Energy & Marine

INDEPENDENT POWER PRACTICE



We consider ourselves a boutique insurance firm, in that we are highly specialized in the independent power space.

Our team is committed to creating superior value to independent power producers through our experience, consultative approach, and aggressive risk transfer solutions.

Alliant's power team consists of brokers, claims advocates and engineers; all solely dedicated to independent power sector. Our veteran team has not only lived through multiple life cycles of the insurance market but also the various technology of the power generation industry.

Alliant represents over 52GW of Power assets including:

- ▶ Coal
- ▶ Combined Cycle
- ▶ Simple Cycle
- ▶ Cogeneration
- ▶ Hydroelectric
- ▶ Wind
- ▶ Solar
- ▶ Battery Storage
- ▶ Waste-to-Energy
- ▶ Biomass
- ▶ Anaerobic Digestion
- ▶ Geothermal
- ▶ Transmission and Distribution

ABOUT ALLIANT INSURANCE SERVICES

Alliant Insurance Services is the nation's leading specialty broker. In the face of increasing complexity, our approach is simple: hire the best people and invest extensively in the industries and clients we serve. We operate through national platforms to all specialties. We draw upon our resources from across the country, regardless of where the resource is located. www.alliant.com



Outsourced Risk Management

Alliant's team of dedicated power specialists operate as outsourced risk managers or an extension of our client's finance, development and asset management departments. Our approach enables us to operate as a seamless part of your company. Below are some of our power generation clients:

- LS Power
- Goldman Sachs
- Starwood Energy Group
- Leeward Renewables
- Caithness Energy
- Innergex USA
- NTE Energy
- MAP Energy
- Broad Reach Energy
- Longroad Energy
- DIF- Anemoi Wind
- Novatus Energy
- Glidepath
- Wind Energy Transmission Texas
- Key Capture Energy



ENERGY

INSTATRUST™

DNV GL's digital marketplace for renewable energy

Instatrust connects energy buyers and sellers of renewable energy. It allows buyers to compare, source, screen and manage the risks of green power procurement options, including corporate Power Purchase Agreements (PPAs). By making energy procurement simple and fast, and increasing the transparency in the market, Instatrust is the leading platform for buying and selling renewable energy. Quick, easy and secure.



FOR ENERGY BUYERS

Meet your renewable targets with Instatrust

**Get started with green power procurement**

Enter your targets into Instatrust green sourcing assistant to benchmark with your peers and get an overview of your procurement options.

**Access a transparent global database of project**

Aggregated real-time view of a constantly growing database of projects available for offtake worldwide.

**Optimize your search**

Screen projects by geography, volume, tenor, developer track record.

**Post your PPA demands**

Use our online template to make your needs visible to the market through a structured approach, track and screen submissions utilising DNV GL's industry leading scoring methodology.

FOR ENERGY SELLERS

Secure your PPAs easier and faster with Instatrust

**Optimize buyer search**

Aggregated real-time view of a constantly growing database of active PPA demands from committed buyers.

**Market your projects to an active audience make**

Easily list your projects or submit them to PPA demands posted by buyers in a streamlined automated process.

**Benchmark your offering against your peers**

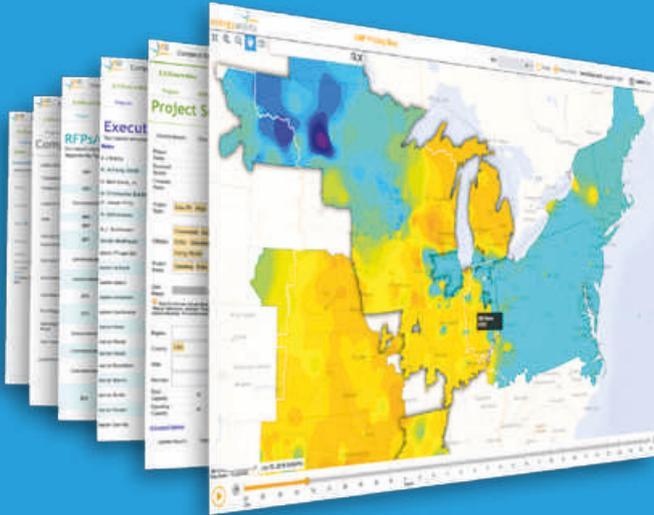
DNV GL rates your projects submitted to PPA demand with a proprietary scoring methodology.

**Receive unparalleled intelligence**

Make DNV GL's PPA expertise work for you with access to pricing tools and market insights reports.



Better Analytics Starts Here



How We Help

1. **Creating industry-leading data sets by monitoring, tracking, and analyzing market intelligence daily.**
2. **Building our platform to put the exact product information you need to solve your business use cases at your fingertips.**

EA Coverage Areas

- ✓ Market Landscape & Project Visibility
- ✓ Greenfield, Brownfield & Offshore Site Selection
- ✓ Capital Flow into the Wind Power Sector
- ✓ Companies & People Moving the Wind Industry Forward
- ✓ Policy Changes that Drive the Market
- ✓ Real Time & Day Ahead Resource-Weighted LMP's

Our Mission

Our mission is to support the electric power industry's transition to a renewable future. We provide the most efficient platform to find detailed and actionable insights in the renewable power space.

Since 2008, our subscribers have improved how they assess and uncover opportunities, determine the impacts of policy on markets, quantify competition, and gain visibility into the delivery of power and power infrastructure.

Our user-friendly platform surfaces the granular information that shapes their understanding of the market. EA's data collection approach sets us apart. We dynamically merge primary research, algorithmic processing (AI), public resource aggregation, web, and expert analysis focused on our clients' needs.

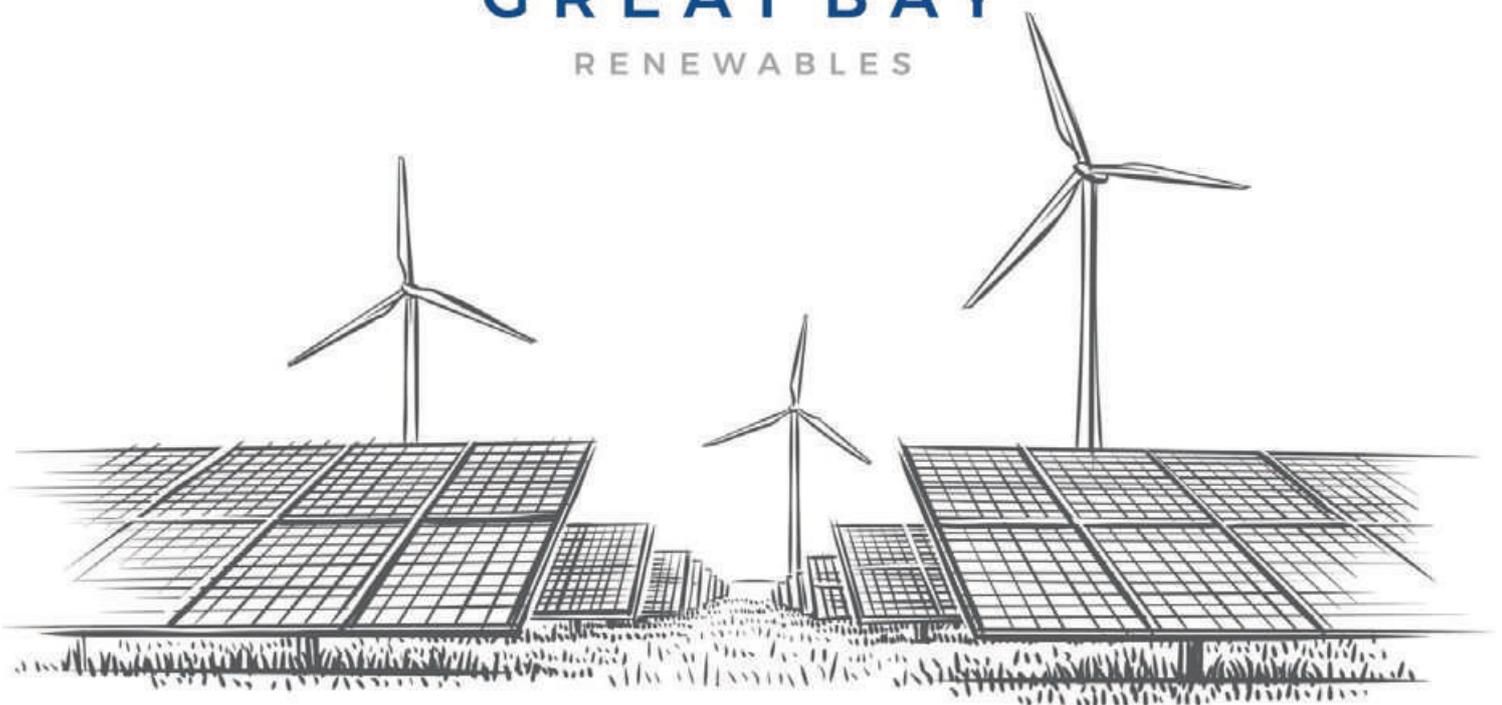
Renewable royalties have arrived.

Our renewable energy royalty investments offer terms that are aligned with owners, less expensive than equity, and less onerous than debt.

Visit us on the web at greatbayrenewables.com to learn how our royalties can enhance your development portfolio or operating assets.



GREAT BAY
RENEWABLES



ROOTED IN ENERGY. DYNAMIC RESULTS.



Rare Continuity. Invaluable Experience. We work on energy and natural resources projects through their entire life cycle, even guiding clients through asset ownership changes or hard times.

Contact: Billi McCullough
303.295.8535
brmccullough@hollandhart.com
555 17th Street, Suite 3200
Denver, CO 80202
hollandhart.com

HOLLAND & HART^{LLP} 

ONE FIRM WORLDWIDE®

Jones Day proudly supports Financing Wind North America and the collaboration of top clean energy financiers and investors helping build better, more profitable, more sustainable, renewable energy projects.

Why Jones Day? A true partnership based on communication, collaboration, conviction, and talent across specialties and jurisdictions.



We lead the way in renewable energy finance. Your business will too.



KeyBanc Capital Markets® Utilities, Power & Renewable Energy group is a leading financial advisor and lender in the North American marketplace. As one of the first investment banks to embrace renewable energy, we bring together deep experience and expertise in both traditional investor-owned utilities and the renewable energy sector that is powering the future.

To learn more, contact:

Andy Redinger Managing Director and Group Head at aredinger@key.com
Utilities, Power & Renewable Energy

Visit key.com/energy

KeyBanc
Capital Markets



KeyBanc Capital Markets is a trade name under which corporate and investment banking products and services of KeyCorp and its subsidiaries, KeyBanc Capital Markets Inc., Member FINRA/SIPC, and KeyBank National Association ("KeyBank N.A."), are marketed. Securities products and services are offered by KeyBanc Capital Markets Inc. and its licensed securities representatives, who may also be employees of KeyBank N.A. Banking products and services are offered by KeyBank N.A. Key.com is a federally registered service mark of KeyCorp. ©2020 KeyCorp. 200806-852929

Lockton Power

Lockton Global Energy

Independence Changes Everything



- **Lockton Power is a bespoke risk advisory practice focused specifically on the power generation and energy infrastructure sectors.**
- **We help clients address challenges with transactional, project, and operational asset risk.**

As the world's largest privately owned, independent insurance broker, Lockton Companies serves more than 52,000 clients across six continents with risk management, insurance, employee benefits consulting and retirement services.

For more information visit www.lockton.com or contact:

Allen Gelwick - agelwick@lockton.com or

Nate Hudson - nhudson@lockton.com



Over 8,000 associates



Exceptional client retention rate (96%)



Over \$38 billion premiums placed



Clients in over 125 countries



Over 60,000 clients



Over 100+ offices worldwide



10.3% annual organic growth since 2000



\$1.88 billion revenues



90% reinvestment due to our private ownership



LOCKTON

UNCOMMONLY INDEPENDENT



POWERING YOUR BUSINESS.

With the rapid adoption of clean energy alternatives, it's crucial to stay aware of industry evolutions. Across the full range of solar, wind, fuel cell biomass, alternative power sources, geothermal, hydroelectric and biofuel, we keep our finger on the pulse of this complex sector—so we can support your unique business goals.

**VISIT US AT [MWE.COM/
RENEWABLEENERGY](https://www.mwe.com/renewableenergy)**



**McDermott
Will & Emery**

HELPING CLIENTS ACHIEVE THEIR GOALS

McGuireWoods advances our clients' renewable energy projects by successfully and creatively navigating the complexities and pitfalls in this dynamic industry, and by maximizing the value of tax, energy, environmental, market and governmental incentives available. Connect with one of the McGuireWoods attorneys at the Financing Wind North America conference to learn more.

McGUIREWOODS

Durham C. McCormick, Partner | +1 713 353 6691 | dmccormick@mcguirewoods.com
JPMorgan Chase Tower | 600 Travis Street | Suite 7500 | Houston, TX 77002-2906

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